

Press release

THE MARKET OF INDUSTRIAL VEHICLES, TRAILERS AND BUSES KEEPS GROWING IN DOUBLE FIGURES IN THE FIRST TEN MONTHS OF 2017: TRUCKS +10,7%, HEAVY TRAILERS AND SEMI TRAILERS +16,2% AND BUSES +31,6%

It will be fundamental, for the whole automotive sector, to include in the super amortization, all the typologies of vehicles in order to avoid to stop the investments, the market and production

Turin, November 22, 2017 - In October 2017 have been registered **1.945 trucks** (+1,1% in respect of October 2016) and **1.411 heavy trailers and semitrailers**, over 3.500 kg (+37,1%), divided this way: 130 trailers (+18,2%) and 1.281 semitrailers (+39,4%).

Both of them sees a trend of growth in double figures in the first ten months of 2017 with 19.410 registrations of **trucks**, 10,7% more in respect of the same period in 2016, and 13.395 new registrations of **heavy trailers and semitrailers** (+16,2% more in respect of the period from January to October 2016), divided this way: 1.294 trailers (+28,9%) and 12.101 semitrailers (+15%).

The 19.410 registrations of the first ten month of 2017 regards 3.888 medium trucks (+0,3%) and 15.522 heavy trucks (+14%). According to the typology are divided this way: 9.380 rigid trucks (+6%) and 10.030 road trucks (+16%).

The 5% of registrations of new vehicles in the first ten months regards the trucks in construction sites and it keeps growing of 4,4%.

In the first ten months, from the analysis of registrations and plates in archive (comparable data: the first six months of 2017), it is pointed out that among the main equipments, are growing tipper, isothermical floors, truck mixer, equipments with cranes and vehicles transportation; are decreasing the volume of tanks instead.

Referring to the market of trailers and semitrailers, in the progressive from the beginning of 2017 the segment of the trailers represents the 10% of the market of the towed vehicles and it is controlled by the National Manufacturers with the over 80% of new registrations. In the segment of the semitrailers (the 90% of the market of towed vehicles) the National Manufacturers hold the 35% of the market itself.

From the market analysis according to the number of registrations, a decreasing of the isothermicals is recorded while grow floors/containers (+22%), tippers (+22%), tanks (+35%) and vehicles transportations (+43%). According to plates release and analysing data from the first semester (equivalent period with plates in the vehicles archive of the Ministry), isothermicals register the same amount of the volumes of the previous year while low loader semitrailers are decreased (-10%) and the trend of the rest of equipments is stable.

Both datas confirm a loss of the isothermical equipments.

ANFIA points out that the trend of the sector can stay positive if the investments keep supporting it - like the **super-amortization** and **Sabatini Ser** - being able to help companies in the planning of the investments with the goal to renew and to increase vehicles fleet (cars, light commercial vehicles, trucks, trailers, semitrailer and contractors' vehicles).

Associazione Nazionale Filiera Industria Automobilistica

In details:

Goods Transport Sector

Trucks with GVW >3500 kg

According to classes of weight

	October 2017	October 2016	var.%	Jan-Oct 2017	Jan-Oct 2016	var.%
Medium trucks >3500<16000 kg	318	408	-22,1	3.888	3.878	0,3
Heavy trucks >=16000 kg	1.627	1.516	7,3	15.522	13.654	13,7
Total trucks with GVW >3500 kg	1.945	1.924	1,1	19.410	17.532	10,7

According to the type

	October 2017	October 2016	var.%	Jan-Oct 2017	Jan-Oct 2016	var.%
Rigid trucks	892	958	-6,9	9.380	8.875	5,7
Road tractors	1.053	966	9,0	10.030	8.657	15,9
Total trucks with GVW >3500 kg	1.945	1.924	1,1	19.410	17.532	10,7

Trailers & Semitrailers with GVW >3500 kg

According to the type

	October 2017	October 2016	var.%	Jan-Oct 2017	Jan-Oct 2016	var.%
Trailers	130	110	18,2	1.294	1.004	28,9
Semitrailers	1.281	919	39,4	12.101	10.520	15,0
Total Trailers/Semitrailers GVW >3500 kg	1.411	1.029	37,1	13.395	11.524	16,2

Passengers Transport Sector

Buses with GVW >3500 kg

According to the type

	October 2017	October 2016	var.%	Jan-Oct 2017	Jan-Oct 2016	var.%
Specific urban buses	72	35	105,7	435	271	60,5
Specific inter-urban buses	31	72	-56,9	594	251	136,7
Specific tourist buses	40	59	-32,2	737	698	5,6
Midibus	11	13	-15,4	151	80	88,8
Minibus	42	90	-53,3	529	526	0,6
School-Buses	67	69	-2,9	403	339	18,9
Total buses - GVW>3500 kg	263	338	-22,2	2.849	2.165	31,6

The market of buses with the GVW up to 3.500 kg registers, in October, 263 new units (-22,2%). Urban buses sector stays positive (+105,7%) while a decrease is registered for all the other sectors: inter-urban buses (-56,9%) and tourist buses (-32,2%), midibus (-15,4%), minibus (-53,3%) and schoolbus (-2,9%).

In the first ten months in 2017 have been released 2.849 registrations against 2.165 released in the same period of 2016 (+31,6%). All the sectors close with a positive trend in the period from January to October and best performance are still the specific inter-urban buses (+136,7%) and of midibus (+88,8%).

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The market of autobus/midibus urban and inter-urban is doubled since the beginning of the year and it represents the 40% of the whole market. Buses, tourist midibuses and school-buses are increasing but slowly. Minibuses instead register the same amount of the previous year. According to the length, urban and inter-urban buses and midibuses are divided this way: 107 up to 10 m, 422 from 10,01 to 12m, 527 from 12,1 to 14 m and 54 over 14,1 m.

In the first ten months of the year, only in four regions (Lazio, Lombardia, Emilia Romagna and Liguria) is focused the 74% of the market of the urban and suburban buses/midibuses.

It is confirmed how a penetration of buses already with a number plate from abroad (683 registrations in the first ten months of the year) in particular from Germany (235), registered for the first time in Italy that ANFIA consider as second-handed.

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ANFIA - Italian Association of the Automotive Industry - is one of the leading Italian Trade Associations, members of CONFINDUSTRIA.

Born in March 1912, over these one hundred years, ANFIA mission has always been to represent the interests of its associate members and ensure effective communication between the Italian motor vehicle industries on the one hand, and the Public Administration and Italian political bodies on the other, with regard to all technical, economic, fiscal, legal, statistical and quality-related issues referred to the automotive sector.

The Association is structured in **three product-based Groups**, each one chaired by a President.

Components: motor vehicle parts and components manufacturers; **Car Coachbuilders and Designers:** companies working in the sector of design, engineering and style of motor vehicles and/or parts and components for the automotive sector; **Motor vehicles:** motor vehicles manufacturers in general, including trucks, trailers, camper vans, special means of transport and/or intended for special use, such as fitting and specific equipment mounted on motor vehicles.

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