

Press release

COMMERCIAL VEHICLE AND BUS MARKETS: ALL SECTORS CLOSED POSITIVELY IN THE FIRST 8 MONTHS 2017: +14.3% TRUCKS, +16.5% HEAVY TRAILERS AND SEMITRAILERS, +43.1% BUSES

**A two-speed summer performance for trucks (+15.7% in July; -24.9% in August),
heavy trailers and semitrailers in slight decline; buses always in positive sign**

Turin, 15th September 2017 - In August 2017, 1,417 registration documents were issued as for **new trucks** (-24.9% on August 2016) and **913** registration documents as for **new heavy trailers and semitrailers**, namely those with GVW exceeding 3,500 kg (-2.8%), divided into 93 trailers (+2.2%) and 820 semitrailers (-3.3%).

Actually, as for trucks, the results obtained were not best than those got in the previous month of July when they accounted for 2,199 registration documents (+15.7%), whereas as for heavy trailers and semitrailers registration documents amounted to 1,214 (-2.7%).

Both sectors met, anyhow, a positive trend in growth by 2-digit percentage in the first 8 months 2017, with 15,877 registration documents of **new trucks**, namely up by 14.3% on the same period in 2016, and 11,002 registration documents of **new heavy trailers and semitrailers** (+16.5% on January-August 2016), so divided: 1,060 trailers (+36.1%) and 9,942 semitrailers (+14.8%).

Moreover, up to the 15th April 2018, goods-transport carriers can dispose of €35.9 million to acquire alternative-motorized industrial vehicles (CNG, LNG, hybrids and electrics), as well as trailers and semitrailers fitted for inter-modal transports and ATP transports (International Transport of Perishable food).

The contributions have been divided into four different types of investment: €10.5 million as for the purchase of new motor vehicles with total mass \geq 3.5 ton, with alternative traction (CNG, LNG, hybrid or electric ones); €10 million as for cancellation due to scrapping of heavy vehicles with total mass \geq 11.5 ton, accompanied by acquisition of new EURO 6 vehicles with total mass of 11.5 ton; €14.4 million for the acquisition of new trailers and semi-trailers destined to rail combined transport (as per UIC 596-5 regulation) and to sea combined transport, of which the equipment be provided of ship hooks aligned with IMO regulation (and equipped with innovative components), and lastly the acquisition of trailers and semitrailers as well as equipment for specific motor vehicles with GVW $>$ 7 ton realized for ATP transports, namely that be aligned to advanced energy/environment-saving regulations; and very finally, one million Euros to acquire eight mobile swaps and one trailer/semitrailer conceived to container transport.

The maximum incentive amount to be invested by each company has grown higher than the last year's, ranking up to a total of €700,000.

Associazione Nazionale Filiera Industria Automobilistica

In the detail, the following:

Goods transport sector

Trucks with GVW >3500 kg

according to weight classes

	July 2017	July 2016	% var.	August 2017	August 2016	% var.	Jan-Aug 2017	Jan-Aug 2016	% var.
Medium trucks >3500<16000 kg	490	394	24,4	293	523	-44,0	3.198	3.006	6.4
Heavy trucks >=16000 kg	1,709	1,506	13.5	1,124	1,365	-17.7	12,679	10.888	16.4
Total trucks with GVW >3500 kg	2,199	1,900	15.7	1,417	1,888	-24.9	15,877	13,894	14.3

according to type

	July 2017	July 2016	% var.	August 2017	August 2016	% var.	Jan-Aug 2017	Jan-Aug 2016	% var.
Rigid trucks	1,068	963	10.9	794	1,092	-27.3	7,612	6,924	9.9
Road tractors	1,131	937	20.7	623	796	-21.7	8,265	6,970	18.6
Total trucks with GVW >3500 kg	2,199	1,900	15.7	1,417	1,888	-24.9	15,877	13,894	14.3

Trailers&Semitrailers with GVW >3500 kg

according to type

	July 2017	July 2016	% var.	August 2017	August 2016	% var.	Jan-Aug 2017	Jan-Aug 2016	% var.
Trailers	153	104	47.1	93	91	2.2	1,060	779	36.1
Semitrailers	1,061	1,144	-7.3	820	848	-3.3	9,942	8,664	14.8
Total Trailers & Semitrailers with GVW >3500 kg	1,214	1,248	-2.7	913	939	-2.8	11,002	9,443	16.5

According to the break down by weight, in the first eight months of the current year, it resulted 3,198 medium trucks (+6.4%) and 12,679 heavy trucks (+16.4%), whereas as for the list by type of vehicle, 7,612 rigid trucks (+9.9%) and 8,265 road tractors (+18.6%) were sold.

Passenger transport sector

Buses with GVW >3500 kg

according to type

	July 2017	July 2016	% var.	August 2017	August 2016	% var.	Jan-Aug 2017	Jan-Aug 2016	% var.
Specific urban buses	26	35	-25.7	28	24	16.7	340	224	51.8
Specific interurban buses	46	10	360.0	47	9	422.2	515	130	296.2
Specific tourist buses	61	74	-17.6	59	54	9.3	652	589	10.7
Midibuses	9	7	28.6	8	5	60.0	126	55	129.1
Minibuses	42	43	-2.3	57	40	42.5	424	388	9.3
Schoolbuses	12	9	33.3	15	31	-51.6	209	198	5.6
Total buses with GVW >3500 kg	196	178	10.1	214	163	31.3	2,266	1,584	43.1

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The market of **buses** with GVW > 3,500 kg recorded 214 new registrations in August (+31.3%). Also the sectors of urban and inter-urban buses improved, and so did midi-buses and minibuses, with an acceleration recorded also in tourist buses (+9.3%) that had been in decline (2-digit percentage) in both June and July. The month of August, on the contrary, resulted negative as for school buses that went down by 51.6%.

In July, in addition to a negative 17.6% concerning the tourists', there was also a contraction for the sector of urban buses and minibuses, in decline by 25.7% and 2.3%, respectively.

In the first eight months of 2017 registration documents accounted for 2,266 on 1,584 issued in the same period last year (+43.1%). All sectors closed in positive in the period January-August, with some important increases as for specific inter-urban buses (+296.2%) and midi-buses (+129.1%).

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ANFIA - Italian Association of the Automotive Industry - is one of the leading Italian Trade Associations, members of CONFINDUSTRIA.

Born in March 1912, over these one hundred years, ANFIA mission has always been to represent the interests of its associate members and ensure effective communication between the Italian motor vehicle industries on the one hand, and the Public Administration and Italian political bodies on the other, with regard to all technical, economic, fiscal, legal, statistical and quality-related issues referred to the automotive sector.

The Association is structured in **three product-based Groups**, each one chaired by a President.

Components: motor vehicle parts and components manufacturers; **Car Coachbuilders and Designers:** companies working in the sector of design, engineering and style of motor vehicles and/or parts and components for the automotive sector; **Motor vehicles:** motor vehicles manufacturers in general, including trucks, trailers, camper vans, special means of transport and/or intended for special use, such as fitting and specific equipment mounted on motor vehicles.

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