Press release

2016: THIRD CONSECUTIVE YEAR IN GROWTH FOR THE EUROPEAN CAR MARKET, THAT HAS EXCEEDED 15 MILLION UNITS (UP BY 6.5%)

Despite the political instability and the economic uncertainty due to occurrences like the Brexit vote and the constitutional referendum in Italy, the consumer confidence has remained high

Turin, 17th January 2017 – According to the data released today by ACEA, in the **enlarged EU countries (plus EFTA[1])**, in December car new registrations amounted to 1,193,286 units, in acceleration by 3.2% on December 2015.
In the whole year 2016, the recorded volumes amounted to 15,131,719 units, namely up by 6.5% on the whole 2015, confirming the forecasts of topping 15 million units.

"*The European car market reached in December the highest levels as for this month, with four out of the five major European car markets growing in the month: Italy +13.1%, Spain +9.3%, France +5.8%, Germany +3.7% with a little contraction as for UK (down by 1%)* – commented Aurelio Nervo, President of ANFIA.

The year 2016 was the third consecutive year in growth as for the European market, that could express itself on very high levels in spite of the political instability and the economic uncertainty, occurred further to some events like the 'BREXIT' and the Italian constitutional referendum, face to which the consumers' confidence climate has remained high all the same.

In Western Europe the car market increased by 5.8%, with 13.97 million units registered, whereas in the area relating to the new EU countries the increase was of 15.9%, with 1.16 million cars sold.

The five major markets registered 72.9% of the European market along the whole year, with over 11 million new registrations, namely up by 6.4% to 2015, but still down by 6.3% on those volumes reached in 2007 (11.8 million cars).

While Italy – ranked fourth in Europe as for registration volumes – and Spain made giant steps ahead towards the relating physiological market levels, UK obtained a new record of volumes and also France and Germany closed the year in a positive way."

In Italy, new total registrations leveled at 124,438 units in December (up by 13.1%). In the entire year, new registered volumes amounted to 1,824,968 units (+15.8%).
As per ISTAT data, in December the **domestic consumer price index** recorded an increase by 0.4% on the previous month and by 0.5% on December 2015. As an average in

[1] EU 28 + EFTA. Data relating to Malta not available

the whole 2016, the consumer prices negatively varied by 0.1%, and this happened in 1959 for the last time (with down by 0.4%).

Another element contributed to the recovery of the inflation in December 2016, namely the acceleration recorded in the growth, on an annual basis, in the prices of Non-regulated Energy Goods (up by 2.4%, from up by 0.3% recorded in November). Also the increase of a monthly basis of the general index was partly due to the increase of the Non-regulated Energy Goods (up by 1.1%), due to the increases recorded in all fuel prices.

On a monthly basis, increases in fuel prices: **Petrol (+1%)** and **Diesel** (+1.4%). On a yearly basis, Diesel restarted its growth (up by 3.3%), face to a zero-increase in November and some acceleration as for **petrol** (up by 3.3%) on November (+1.6%). The prices of the **Other fuels** went up by 1.9% in terms of conjuncture – due to the increases recorded in LPG price, with a slackening of the decrease on a yearly basis (down 1.4%, and it had been down by 2.5% in November).

According to types of **motorization**, in 2016 diesel cars went up by 19% (57% as for market share) and 22% as for petrol (33% as for share); speaking of alternative motorizations, on the other hand, the number of cars went down by 12.1% (10% as for share), and finally gas cars, after a 6.5 trend decline in 2015, in 2016 lost a 21 percent of the market and also 3.6 percentage points. Gas cars represented 78% of all alternatively motorized cars newly registered in Italy in 2016. Hybrid cars, on the contrary, recorded an acceleration by around 48%, with 38,580 units and 2.1% of market share, of which 1,452 were plug-in /extended range, in growth by 63% on 2015 sales. Sales of pure electric went down by 5.3% in 2016; their volumes remained down by 5.3% in 2016; quite low levels, then: just 1,375 units (7.5 cars out of 10,000 sold cars are equipped with electric engine).

In 2016, average CO_2 emissions of all new sold cars in Italy: 112.8 g/km.

Looking at different **modes of purchase**, in 2016, cars in the name of private owners went up by 13% (with a market share exceeding 60 percent), while those in the name of companies, with a market share of almost 40 percent, at 21%.

Company car fleets (excluding rental and leasing) recorded an annual increase by 27.5% and a share by 16.1%; lastly, car sales (speaking of cars in the name of leasing societies, increased, on the contrary, by 20.3%, with a market share by 3.3%; and finally, leasing and rentals, with 364,498 new cars, conquered twenty percent of the market (up by 16.7% on 2015).

Domestic brands recorded 74,031 new registrations in Europe in December (up by 3.7%), almost leveling at a market share by 6.2% on 5.6% of last year.

All brands went up in the month: Fiat (+11.8%), Jeep (+10.2%), Lancia/Chrysler (+1.5%) and Alfa Romeo (+43.7%).

As a whole, in the year 2016 new registrations amounted to 992,712 units, rising 14.1% on the previous year. From last year percentage (6.1%), it is to be highlighted a growth by 6.6%. All brands presented were in growth in the period January-December 2016.

Spain totaled 96,886 new registrations in December (up by 9.3%) that was the ninth consecutive monthly growth. In the twelve months of 2016, volumes arrived at 1,147,007 as for global registrations (up by 10.9%), at still low levels in comparison with the year 2008, at the starting of the crisis, but not far from the potential of the Spanish market, that leveled – in the short time – at 1.3 million units. According to ANFAC (Association of the Spanish Automotive Trade Association), appealing to the good conditions and improvement of the employment, estimated for 2017, the market could exceed 1.2 million new registrations.

Furthermore, as per ANFAC viewpoint, to reach the good 2016 result reasons were based on a better economic climate, the continuous trade and promotional efforts made by dealers and carmakers as well as an intense tourist activity that had then got a positive impact on the leasing sector. It is also to be underlined the excellent performance of the channel of company cars, thanks to the replacement and enlargement of car fleets that gave the market new impulse. On the other hand, the segment of private owners presented an increase (2-figure percentage) in the first half of the year 2016, thanks to the PIVE Plan 8, whereas in the second part of the year failing this Plan, a meaningful slowdown occurred, mainly perceived in the last quarter.

In 2016, the average age of the vehicles in use was around 12 (more than 7 million vehicles on roads were at least 15), with a growth trend that should not change at least up to the year 2020, should no adequate updating measures be applied. It will be necessary, as per ANFAC, to push the market to reach the threshold of 1.3 million units, first, and then to attain 1.5 million units, and obtain therefore a replacement of those older cars still on the roads.

All sale channels presented a positive yearly closure in 2016. Company cars recorded an increase by 20.8% in December and 15.9% in the twelve months. The private channel grew by 0.6% in December and by 6.7% in the whole year. Lastly, the leasing sector increased by 38.4% in the month and by 16.8% in the year 2016.

In **France**, in December, were registered 194,372 new units, accelerating by 5.8% on December 2015. In the twelve months 2016, the market reached 2,015,177 units, namely up by 5.1% on 2015; this percentage went down to up by 4.7% considering the same number of working days (252 in the progressive 2015 on 253 in the progressive 2016).

As per CCFA estimations, the Second-hand car market recorded 480,282 new registrations in December, namely growing by 4.3%. In 2016, total volumes leveled at 5,643,359 units, increasing by 1.5% on the same period, last year. This was then a new record as for volumes after the one recorded in 2007, with 5.57 million operations. Therefore, the good trend of the market (new cars) did not have any negative repercussions on the second-hand market. The ratio between used and new cars represented 2.79 in 2016 (2.9 in 2015).

With regard to types of motorization, in 2016, the market was distributed as follows (percentage): diesel 52.1% of share (57.2% in 2015); petrol 43.8% in share (38.6% in 2015); alternative motorizations 4.1% of share (4.2% in 2015). Hybrid cars (excluding plug-in units), with 50,956 new registrations went down by 9.1% on 2015, while plug-in cars recorded an increase by 32.9%, with 7,428 units. Lastly, electric cars (21,751 units) increased by 26%, a record growth not only thanks to the enlargement of the number of models offered but also to the public network of recharging equipment that has grown by 5.7% on 2015 (source: AVERE-France). As a whole, pure electric cars and plug-in units accounted for 1.45% of the market.

Then, bi-fuel cars (petrol/LPG and petrol/CNG) went down to 419, almost one fourth of 2015 sales (1,553); super-ethanol motorized cars went up from 232 in 2015 to 1,061 in 2016.

In **Germany**, in December, registrations attained 256,533 units (up by 3.7%), with one more working day on the same month in 2015, while in January-December new registrations were 3,351,607 (up by 4.5%).

VDA, the German Automotive Trade Association, underlined that this was the third consecutive year in growth, that has pushed new registrations to the highest possible level of the entire decade (it is necessary to come back to 2009, with 3.8 million units registered, in order to exceed it).

On the domestic market, car orders marked, however, a slight decline, both in December (in the year just concluded: down by 1%).

In Germany, 52.1% of car registered in this country is petrol motorized, whereas 45.9% are diesel motorized and just 2% of the market has got alternative motorization. Hybrid cars reached 47,996 registrations (1.4% of share), of which 13,744 were hybrid plug-in (0.4% of share); sales of electric cars rose to 11,410, that is 0.3% of the market; cars with gas-motorization amounted to 6,230 units, namely 0.2% of share.

Cars in the name of privates represented 35% of the market, while they had been 34.2% in 2015. The market of second-hand cars recorded an increase by 2.4% in the month of December as well as another one (up by 1%) in 2016, with 7,402,856 ownership transfer operations.

Finally, in the **UK market**, the month of December totaled 178,022 new registrations (cars: at down by 1.1%), and this was the second month in deceleration over the whole year. In 2016 volumes leveled at 2.692,786 units (up by 2.3%), and they reached a new record as for new registrations.

According to SMMT (The Society of Motor Manufacturers and Traders, set in London), consumers are attracted by an ample range of car models, as well as by favorable economic conditions of financing. The UK market presents a vast types of cars with 44 brands and almost 400 different car models. Furthermore, the year 2017 seems to be ready to represent another competitive year with its almost seventy launches of new models, that have already be planned along the twelve months.

The segment of car fleets recorded the highest weight on the increase of 2016 volumes, if compared to the other segments, totaled the record value of 1.38 million units. The channel of private owners remained at a higher level in comparison with the average recorded in these last years, with 1.2 million units registered in 2016, despite the decreases marked in the car demand and that were recorded in the last three quarters.

Diesel and petrol units went on being the most requested types of motorizations by consumers, with market shares by 47.7% and 49%, respectively, in the year just finished.

Notwithstanding, alternative motorizations obtained a meaningful growth (up by 22.2% in the whole year), reaching a market share of 3.3%. Hybrid plug-in units and hybrid petrol-electric cars, in particular, rose by 41.9% and 25.1%, respectively, while pure electric units stood at over 10,000 units (up by 3.3% on 2015).

SMMT (the UK Automotive Trade Association) highlighted that the remarkable performance obtained in 2016 was reached despite the political and economic uncertainty that has characterized these last twelve months.

2017 is likely to be a more challenging year in that the depreciation of the pound is going to make prices grow as for imported good, however the interest rates and the range of new awaited models are still representing valid bases that can push consumers to buy a new car.

As for the long term, on the other hand, the good state of the UK market is going to base on the capability of this country to maintain the current commercial relationships, by avoiding to introduce tariff barriers that could involve heavy additional costs to the new cars.

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ANFIA – Italian Association of the Automotive Industry – is one of the leading Italian Trade Associations, members of CONFINDUSTRIA.
Born in March 1912, over these one hundred years, ANFIA mission has always been to represent the interests of its associate members and ensure effective communication between the Italian motor vehicle industries on the one hand, and the Public Administration and Italian political bodies on the other, with regard to all technical, economic, fiscal, legal, statistical and quality-related issues referred to the automotive sector.
The Association is structured in three product-based Groups, each one chaired by a President.
Components: motor vehicle parts and components manufacturers; Car Coachbuilders and Designers: companies working in the sector of design, engineering and style of motor vehicles and/or parts and components for the automotive sector; Motor vehicles: motor vehicles manufacturers in general, including trucks, trailers, camper vans, special means of transport and/or intended for special use, such as fitting and specific equipment mounted on motor vehicles.

UNIONE EUROPEA[1] - IMMATRICOLAZIONI AUTOVETTURE PER PAESE

EUROPEAN UNION[1] - NEW PASSENGER CAR REGISTRATIONS BY COUNTRY

dati provvisori/provisional data

	Dicembre/December		% Chg	Gennaio-Dicembre/January-December		% Chg
	'16	'15	16/15	'16	'15	16/15
AUSTRIA	25.662	22.832	+12,4	329.604	308.555	+6,8
BELGIUM	33.523	32.741	+2,4	539.519	501.066	+7,7
BULGARIA	3.555	3.141	+13,2	26.370	23.500	+12,2
CROATIA	3.383	1.855	+82,4	43.015	34.820	+23,5
CYPRUS	818	959	-14,7	12.643	10.344	+22,2
CZECH REPUBLIC	21.913	19.768	+10,9	259.693	230.857	+12,5
DENMARK	19.394	18.462	+5,0	222.927	207.556	+7,4
ESTONIA	1.304	1.268	+2,8	22.429	20.347	+10,2
FINLAND	8.146	7.925	+2,8	118.986	108.819	+9,3
FRANCE	194.372	183.720	+5,8	2.015.177	1.917.226	+5,1
GERMANY	256.533	247.355	+3,7	3.351.607	3.206.042	+4,5
GREECE	4.765	6.816	-30,1	78.873	75.805	+4,0
HUNGARY	9.750	7.094	+37,4	96.552	77.171	+25,1
IRELAND	430	344	+25,0	146.603	124.804	+17,5
ITALY	124.438	110.060	+13,1	1.824.968	1.575.737	+15,8
LATVIA	1.144	1.060	+7,9	16.359	13.765	+18,8
LITHUANIA	1.418	1.207	+17,5	20.320	17.085	+18,9
LUXEMBOURG	3.065	2.636	+16,3	50.561	46.473	+8,8
NETHERLANDS	35.723	68.779	-48,1	382.825	448.927	-14,7
POLAND	43.721	37.358	+17,0	416.123	354.975	+17,2
PORTUGAL	16.988	13.142	+29,3	207.330	178.503	+16,1
ROMANIA	9.331	8.739	+6,8	94.924	81.162	+17,0
SLOVAKIA	8.010	7.316	+9,5	88.163	77.968	+13,1
SLOVENIA	4.078	3.433	+18,8	63.674	59.450	+7,1
SPAIN	96.886	88.609	+9,3	1.147.007	1.034.232	+10,9
SWEDEN	37.281	33.540	+11,2	372.318	345.108	+7,9
UNITED KINGDOM	178.022	180.077	-1,1	2.692.786	2.633.503	+2,3
EUROPEAN UNION[1]	**1.143.653**	**1.110.236**	**+3,0**	**14.641.356**	**13.713.800**	**+6,8**
EU15[2]	1.035.228	1.017.038	+1,8	13.481.091	12.712.356	+6,0
EU12[3]	108.425	93.198	+16,3	1.160.265	1.001.444	+15,9
ICELAND	*706*	*842*	*-16,2*	*18.442*	*14.004*	*+31,7*
NORWAY	*13.602*	*13.078*	*+4,0*	*154.603*	*150.686*	*+2,6*
SWITZERLAND	*35.325*	*32.642*	*+8,2*	*317.318*	*323.783*	*-2,0*
EFTA	49.633	46.562	+6,6	490.363	488.473	+0,4
EU + EFTA	**1.193.286**	**1.156.798**	**+3,2**	**15.131.719**	**14.202.273**	**+6,5**
EU15 + EFTA	1.084.861	1.063.600	+2,0	13.971.454	13.200.829	+5,8

SOURCE: NATIONAL AUTOMOBILE MANUFACTURERS' ASSOCIATIONS

[1] *Data for Malta n.a.*

[2] *Member States before the 2004 enlargement*

[3] *Member States having joined the EU since 2004*

EU 28[1] - IMMATRICOLAZIONI AUTOVETTURE PER MARCA

EU 28[1] - NEW PASSENGER CAR REGISTRATIONS BY MAKE

dati provvisori/provisional data

	Dicembre/December					Gennaio-Dicembre/January-December				
	%[1] 2016	%[1] 2015	Unità *Units* 2016	Unità *Units* 2015	Var % % Chg 16/15	%[1] 2016	%[1] 2015	Unità *Units* 2016	Unità *Units* 2015	Var % % Chg 16/15
VW Group	**23,1**	**22,3**	**264.434**	**247.904**	**+6,7**	**23,9**	**24,6**	**3.498.049**	**3.380.349**	**+3,5**
VOLKSWAGEN	11,0	11,5	125.382	127.727	-1,8	11,3	12,1	1.650.473	1.658.469	-0,5
AUDI	5,1	4,4	58.195	49.199	+18,3	5,5	5,4	803.520	739.537	+8,7
SKODA	4,3	3,9	49.518	43.509	+13,8	4,3	4,3	633.247	588.159	+7,7
SEAT	2,2	2,2	25.433	24.007	+5,9	2,3	2,4	340.151	327.622	+3,8
PORSCHE	0,5	0,3	5.561	3.294	+68,8	0,5	0,5	66.421	63.567	+4,5
OTHERS[2]	0,0	0,0	345	168	+105,4	0,0	0,0	4.237	2.995	+41,5
RENAULT Group	**12,9**	**11,7**	**147.459**	**129.813**	**+13,6**	**10,2**	**9,7**	**1.496.394**	**1.334.546**	**+12,1**
RENAULT	9,7	8,6	110.398	95.529	+15,6	7,4	7,0	1.082.871	957.398	+13,1
DACIA	3,2	3,1	37.061	34.284	+8,1	2,8	2,8	413.523	377.148	+9,6
PSA Group	**9,1**	**11,0**	**103.759**	**122.006**	**-15,0**	**9,9**	**10,6**	**1.446.052**	**1.448.688**	**-0,2**
PEUGEOT	5,6	6,8	63.979	75.133	-14,8	5,8	6,1	849.850	837.855	+1,4
CITROEN	3,2	3,7	36.115	40.533	-10,9	3,6	3,9	532.110	537.439	-1,0
DS	0,3	0,6	3.665	6.340	-42,2	0,4	0,5	64.092	73.394	-12,7
FORD	**6,5**	**7,0**	**74.574**	**77.592**	**-3,9**	**7,0**	**7,2**	**1.022.272**	**992.232**	**+3,0**
BMW Group	**7,2**	**7,6**	**81.835**	**84.439**	**-3,1**	**6,7**	**6,5**	**987.479**	**896.983**	**+10,1**
BMW	5,6	6,0	64.464	66.621	-3,2	5,4	5,2	784.395	714.740	+9,7
MINI	1,5	1,6	17.371	17.818	-2,5	1,4	1,3	203.084	182.243	+11,4
OPEL Group	**6,2**	**6,3**	**71.232**	**69.891**	**+1,9**	**6,7**	**6,8**	**979.427**	**928.878**	**+5,4**
OPEL/VAUXHALL	6,2	6,3	71.232	69.696	+2,2	6,7	6,7	976.616	925.062	+5,6
CHEVROLET	0,0	0,0	0	129	-100,0	0,0	0,0	2.264	3.292	-31,2
Other GM	0,0	0,0	0	66	-100,0	0,0	0,0	547	524	+4,4
FCA Group	**6,3**	**5,7**	**72.280**	**63.733**	**+13,4**	**6,7**	**6,2**	**977.594**	**854.208**	**+14,4**
FIAT	4,7	4,3	53.222	47.718	+11,5	5,0	4,7	737.103	647.349	+13,9
JEEP	0,7	0,6	7.807	7.107	+9,8	0,7	0,6	101.480	84.288	+20,4
LANCIA/CHRYSLER	0,4	0,4	4.465	4.398	+1,5	0,5	0,4	67.135	61.541	+9,1
ALFA ROMEO	0,5	0,4	5.945	4.217	+41,0	0,4	0,4	64.618	55.507	+16,4
OTHERS[3]	0,1	0,0	841	293	+187,0	0,0	0,0	7.258	5.523	+31,4
DAIMLER	**6,4**	**5,6**	**73.369**	**62.675**	**+17,1**	**6,2**	**5,8**	**909.734**	**799.386**	**+13,8**
MERCEDES	5,7	5,1	64.695	56.083	+15,4	5,5	5,2	807.336	707.046	+14,2
SMART	0,8	0,6	8.674	6.592	+31,6	0,7	0,7	102.398	92.340	+10,9
TOYOTA Group	**4,5**	**4,4**	**52.014**	**48.557**	**+7,1**	**4,2**	**4,2**	**618.182**	**575.214**	**+7,5**
TOYOTA	4,2	4,0	48.394	44.750	+8,1	3,9	3,9	575.390	537.704	+7,0
LEXUS	0,3	0,3	3.620	3.807	-4,9	0,3	0,3	42.792	37.510	+14,1
NISSAN	**3,6**	**3,6**	**40.718**	**39.901**	**+2,0**	**3,7**	**3,9**	**535.412**	**539.949**	**-0,8**
HYUNDAI	**3,3**	**3,6**	**37.571**	**39.658**	**-5,3**	**3,4**	**3,3**	**492.218**	**456.817**	**+7,7**
KIA	**2,4**	**2,3**	**27.753**	**24.987**	**+11,1**	**2,9**	**2,7**	**423.653**	**374.219**	**+13,2**
VOLVO CAR CORP.	**2,5**	**2,9**	**28.110**	**32.627**	**-13,8**	**1,9**	**2,0**	**274.014**	**267.968**	**+2,3**
MAZDA	**1,3**	**1,3**	**14.673**	**13.993**	**+4,9**	**1,5**	**1,4**	**220.427**	**194.866**	**+13,1**
JAGUAR LAND ROVER Group	**1,4**	**1,4**	**16.109**	**15.277**	**+5,4**	**1,5**	**1,3**	**215.418**	**175.352**	**+22,8**
LAND ROVER	0,9	1,1	10.630	11.676	-9,0	1,0	1,0	148.759	136.022	+9,4
JAGUAR	0,5	0,3	5.479	3.601	+52,2	0,5	0,3	66.659	39.330	+69,5
SUZUKI	**1,3**	**1,1**	**14.957**	**12.452**	**+20,1**	**1,3**	**1,2**	**192.149**	**169.323**	**+13,5**
HONDA	**0,9**	**0,8**	**10.011**	**9.393**	**+6,6**	**1,0**	**0,9**	**151.861**	**125.905**	**+20,6**
MITSUBISHI	**0,8**	**1,1**	**8.776**	**12.045**	**-27,1**	**0,7**	**0,9**	**106.681**	**124.038**	**-14,0**
OTHERS JAPANESE[4]	**0,2**	**0,2**	**2.359**	**2.210**	**+6,7**	**0,2**	**0,2**	**30.673**	**30.014**	**+2,2**

SOURCE: ACEA MEMBERS

[1] *ACEA estimation based on total by market*

[2] *Includes Bentley, Lamborghini and Bugatti*

[3] *Includes Dodge and Maserati*

[4] *Includes Subaru and Daihatsu*

EUROPA (EU28[1]+EFTA) - IMMATRICOLAZIONI AUTOVETTURE PER MARCA

EUROPE (EU28[1] +EFTA) - NEW PASSENGER CAR REGISTRATIONS BY MAKE

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VW Group	**23,5**	**22,6**	**280.569**	**261.932**	**+7,1**	**24,1**	**24,8**	**3.641.012**	**3.524.271**	**+3,3**
VOLKSWAGEN	11,2	11,6	133.822	134.658	-0,6	11,4	12,2	1.720.829	1.728.388	-0,4
AUDI	5,2	4,5	61.579	52.515	+17,3	5,5	5,4	830.956	768.629	+8,1
SKODA	4,4	4,0	52.238	45.766	+14,1	4,4	4,3	663.230	617.616	+7,4
SEAT	2,2	2,2	26.642	25.207	+5,7	2,3	2,4	350.287	338.075	+3,6
PORSCHE	0,5	0,3	5.913	3.608	+63,9	0,5	0,5	71.149	68.332	+4,1
OTHERS[2]	0,0	0,0	375	178	+110,7	0,0	0,0	4.561	3.231	+41,2
RENAULT Group	**12,6**	**11,4**	**150.427**	**132.267**	**+13,7**	**10,1**	**9,6**	**1.522.629**	**1.358.379**	**+12,1**
RENAULT	9,4	8,4	112.440	97.401	+15,4	7,3	6,9	1.100.880	975.453	+12,9
DACIA	3,2	3,0	37.987	34.866	+9,0	2,8	2,7	421.749	382.926	+10,1
PSA Group	**8,9**	**10,8**	**106.258**	**124.423**	**-14,6**	**9,7**	**10,4**	**1.472.927**	**1.480.879**	**-0,5**
PEUGEOT	5,5	6,6	65.253	76.492	-14,7	5,7	6,0	865.374	856.194	+1,1
CITROEN	3,1	3,6	37.171	41.441	-10,3	3,6	3,9	541.896	549.456	-1,4
DS	0,3	0,6	3.834	6.490	-40,9	0,4	0,5	65.657	75.229	-12,7
FORD	**6,4**	**6,9**	**76.478**	**79.841**	**-4,2**	**6,9**	**7,1**	**1.043.295**	**1.013.894**	**+2,9**
BMW Group	**7,2**	**7,6**	**85.935**	**88.436**	**-2,8**	**6,8**	**6,6**	**1.030.734**	**936.470**	**+10,1**
BMW	5,7	6,1	68.077	70.039	-2,8	5,4	5,3	821.525	748.525	+9,8
MINI	1,5	1,6	17.858	18.397	-2,9	1,4	1,3	209.209	187.945	+11,3
OPEL Group	**6,1**	**6,2**	**73.235**	**71.417**	**+2,5**	**6,6**	**6,7**	**996.895**	**946.383**	**+5,3**
OPEL/VAUXHALL	6,1	6,2	73.075	71.169	+2,7	6,6	6,6	993.494	942.148	+5,4
CHEVROLET	0,0	0,0	105	157	-33,1	0,0	0,0	2.589	3.571	-27,5
Other GM	0,0	0,0	55	91	-39,6	0,0	0,0	812	664	+22,3
FCA Group	**6,2**	**5,6**	**74.031**	**65.105**	**+13,7**	**6,6**	**6,1**	**992.712**	**869.824**	**+14,1**
FIAT	4,5	4,2	54.174	48.474	+11,8	4,9	4,6	746.126	656.638	+13,6
JEEP	0,7	0,6	8.239	7.479	+10,2	0,7	0,6	104.978	88.226	+19,0
LANCIA/CHRYSLER	0,4	0,4	4.469	4.403	+1,5	0,4	0,4	67.225	61.671	+9,0
ALFA ROMEO	0,5	0,4	6.172	4.295	+43,7	0,4	0,4	66.172	56.802	+16,5
OTHERS[3]	0,1	0,0	977	454	+115,2	0,1	0,0	8.211	6.487	+26,6
DAIMLER	**6,4**	**5,7**	**76.280**	**66.023**	**+15,5**	**6,2**	**5,9**	**945.074**	**833.146**	**+13,4**
MERCEDES	5,7	5,1	67.437	58.922	+14,5	5,5	5,2	839.779	737.278	+13,9
SMART	0,7	0,6	8.843	7.101	+24,5	0,7	0,7	105.295	95.868	+9,8
TOYOTA Group	**4,6**	**4,4**	**54.406**	**50.419**	**+7,9**	**4,3**	**4,3**	**651.199**	**605.477**	**+7,6**
TOYOTA	4,2	4,0	50.623	46.483	+8,9	4,0	4,0	606.301	565.906	+7,1
LEXUS	0,3	0,3	3.783	3.936	-3,9	0,3	0,3	44.898	39.571	+13,5
NISSAN	**3,5**	**3,5**	**41.762**	**40.825**	**+2,3**	**3,6**	**3,9**	**550.412**	**556.914**	**-1,2**
HYUNDAI	**3,2**	**3,5**	**38.747**	**40.760**	**-4,9**	**3,3**	**3,3**	**505.396**	**470.021**	**+7,5**
KIA	**2,5**	**2,3**	**29.262**	**26.321**	**+11,2**	**2,9**	**2,7**	**435.316**	**384.790**	**+13,1**
VOLVO CAR CORP.	**2,5**	**3,0**	**30.148**	**34.775**	**-13,3**	**1,9**	**2,0**	**290.227**	**285.410**	**+1,7**
MAZDA	**1,4**	**1,4**	**16.576**	**16.112**	**+2,9**	**1,6**	**1,5**	**237.202**	**211.557**	**+12,1**
JAGUAR LAND ROVER Group	**1,4**	**1,4**	**16.857**	**16.087**	**+4,8**	**1,5**	**1,3**	**221.758**	**180.828**	**+22,6**
LAND ROVER	0,9	1,1	11.064	12.363	-10,5	1,0	1,0	153.071	140.560	+8,9
JAGUAR	0,5	0,3	5.793	3.724	+55,6	0,5	0,3	68.687	40.268	+70,6
SUZUKI	**1,3**	**1,2**	**15.996**	**13.385**	**+19,5**	**1,3**	**1,3**	**202.785**	**180.761**	**+12,2**
HONDA	**0,9**	**0,9**	**10.538**	**10.029**	**+5,1**	**1,1**	**0,9**	**159.126**	**131.704**	**+20,8**
MITSUBISHI	**0,8**	**1,1**	**9.588**	**13.092**	**-26,8**	**0,8**	**0,9**	**117.216**	**133.870**	**-12,4**
OTHERS JAPANESE[4]	**0,3**	**0,3**	**3.300**	**3.370**	**-2,1**	**0,3**	**0,3**	**38.864**	**39.779**	**-2,3**

SOURCE: ACEA MEMBERS

[1] *ACEA estimation based on total by market*

[2] *Includes Bentley, Lamborghini and Bugatti*

[3] *Includes Dodge and Maserati*

[4] *Includes Subaru and Daihatsu*

EUROPA OCC. (EU15+EFTA) - IMMATRICOLAZIONI AUTOVETTURE PER MARCA

WESTERN EUROPE (EU15+EFTA) - NEW PASSENGER CAR REGISTRATIONS BY MAKE

dati provvisori/provisional data

	Dicembre/December					Gennaio-Dicembre/January-December				
	%[1] 2016	%[1] 2015	Unità Units 2016	Unità Units 2015	Var % % Chg 16/15	%[1] 2016	%[1] 2015	Unità Units 2016	Unità Units 2015	Var % % Chg 16/15
VW Group	**23,0**	**22,1**	**249.313**	**234.822**	**+6,2**	**23,5**	**24,3**	**3.278.296**	**3.204.838**	**+2,3**
VOLKSWAGEN	11,3	11,7	122.802	124.955	-1,7	11,5	12,3	1.600.208	1.620.776	-1,3
AUDI	5,4	4,7	58.718	50.402	+16,5	5,7	5,6	801.986	745.412	+7,6
SKODA	3,4	3,0	36.767	31.724	+15,9	3,4	3,4	475.607	451.198	+5,4
SEAT	2,3	2,3	24.958	24.082	+3,6	2,3	2,4	327.225	317.945	+2,9
PORSCHE	0,5	0,3	5.710	3.485	+63,8	0,5	0,5	68.860	66.369	+3,8
OTHERS[2]	0,0	0,0	358	174	+105,7	0,0	0,0	4.410	3.138	+40,5
PSA Group	**9,3**	**11,3**	**101.242**	**119.732**	**-15,4**	**10,1**	**10,8**	**1.410.323**	**1.422.808**	**-0,9**
PEUGEOT	5,7	6,9	62.188	73.762	-15,7	5,9	6,2	827.273	821.876	+0,7
CITROEN	3,3	3,7	35.305	39.528	-10,7	3,7	4,0	518.380	526.751	-1,6
DS	0,3	0,6	3.749	6.442	-41,8	0,5	0,6	64.670	74.181	-12,8
RENAULT Group	**12,3**	**11,3**	**133.108**	**119.662**	**+11,2**	**9,8**	**9,3**	**1.369.024**	**1.229.627**	**+11,3**
RENAULT	9,6	8,6	104.134	91.787	+13,5	7,4	7,0	1.030.935	919.982	+12,1
DACIA	2,7	2,6	28.974	27.875	+3,9	2,4	2,3	338.089	309.645	+9,2
BMW Group	**7,6**	**8,0**	**82.399**	**85.270**	**-3,4**	**7,1**	**6,9**	**993.269**	**906.011**	**+9,6**
BMW	6,0	6,3	64.921	67.124	-3,3	5,6	5,5	787.632	720.926	+9,3
MINI	1,6	1,7	17.478	18.146	-3,7	1,5	1,4	205.637	185.085	+11,1
FORD	**6,3**	**6,9**	**68.552**	**73.558**	**-6,8**	**6,9**	**7,2**	**964.715**	**949.922**	**+1,6**
FCA Group	**6,5**	**5,8**	**70.198**	**62.027**	**+13,2**	**6,8**	**6,3**	**955.564**	**837.720**	**+14,1**
FIAT	4,7	4,3	51.190	46.209	+10,8	5,1	4,8	717.233	632.172	+13,5
JEEP	0,7	0,6	7.679	6.847	+12,2	0,7	0,6	98.819	82.575	+19,7
LANCIA/CHRYSLER	0,4	0,4	4.420	4.384	+0,8	0,5	0,5	66.977	61.267	+9,3
ALFA ROMEO	0,5	0,4	5.961	4.153	+43,5	0,5	0,4	64.641	55.421	+16,6
OTHERS[3]	0,1	0,0	948	434	+118,4	0,1	0,0	7.894	6.285	+25,6
OPEL Group	**6,1**	**6,2**	**65.942**	**65.907**	**+0,1**	**6,6**	**6,7**	**918.844**	**878.082**	**+4,6**
OPEL/VAUXHALL	6,1	6,2	65.782	65.693	+0,1	6,6	6,6	916.388	875.063	+4,7
CHEVROLET	0,0	0,0	105	131	-19,8	0,0	0,0	1.687	2.403	-29,8
Other GM	0,0	0,0	55	83	-33,7	0,0	0,0	769	616	+24,8
DAIMLER	**6,7**	**6,0**	**72.907**	**63.369**	**+15,1**	**6,5**	**6,1**	**910.324**	**808.112**	**+12,6**
MERCEDES	5,9	5,3	64.105	56.334	+13,8	5,8	5,4	805.689	712.846	+13,0
SMART	0,8	0,7	8.802	7.035	+25,1	0,7	0,7	104.635	95.266	+9,8
TOYOTA Group	**4,3**	**4,1**	**46.895**	**43.422**	**+8,0**	**4,1**	**4,1**	**573.381**	**539.645**	**+6,3**
TOYOTA	4,0	3,8	43.674	39.896	+9,5	3,8	3,8	533.946	503.829	+6,0
LEXUS	0,3	0,3	3.221	3.526	-8,7	0,3	0,3	39.435	35.816	+10,1
NISSAN	**3,5**	**3,5**	**38.363**	**37.196**	**+3,1**	**3,7**	**3,9**	**514.227**	**519.295**	**-1,0**
HYUNDAI	**3,0**	**3,4**	**32.992**	**35.789**	**-7,8**	**3,2**	**3,2**	**443.315**	**416.469**	**+6,4**
KIA	**2,3**	**2,1**	**25.398**	**22.431**	**+13,2**	**2,7**	**2,6**	**383.301**	**337.334**	**+13,6**
VOLVO CAR CORP.	**2,6**	**3,1**	**28.680**	**33.472**	**-14,3**	**2,0**	**2,1**	**276.083**	**273.513**	**+0,9**
JAGUAR LAND ROVER Group	**1,5**	**1,5**	**16.459**	**15.588**	**+5,6**	**1,5**	**1,3**	**216.393**	**176.927**	**+22,3**
LAND ROVER	1,0	1,1	10.785	11.952	-9,8	1,1	1,0	149.055	137.174	+8,7
JAGUAR	0,5	0,3	5.674	3.636	+56,1	0,5	0,3	67.338	39.753	+69,4
MAZDA	**1,3**	**1,3**	**14.576**	**14.101**	**+3,4**	**1,5**	**1,5**	**212.642**	**191.755**	**+10,9**
SUZUKI	**1,2**	**1,0**	**13.087**	**10.960**	**+19,4**	**1,2**	**1,2**	**169.493**	**156.746**	**+8,1**
HONDA	**0,8**	**0,8**	**9.143**	**8.928**	**+2,4**	**1,0**	**0,9**	**142.275**	**118.282**	**+20,3**
MITSUBISHI	**0,8**	**1,1**	**8.639**	**12.016**	**-28,1**	**0,8**	**0,9**	**105.672**	**121.969**	**-13,4**
OTHERS JAPANESE[4]	**0,3**	**0,3**	**2.947**	**2.978**	**-1,0**	**0,2**	**0,3**	**33.648**	**34.789**	**-3,3**

SOURCE: ACEA MEMBERS

[1] *ACEA estimation based on total by market*

[2] *Includes Bentley, Lamborghini and Bugatti*

[3] *Includes Dodge and Maserati*

[4] *Includes Subaru and Daihatsu*