Press release

NEW REGISTRATIONS JUMPED AHEAD IN THE LAST QUARTER OF THE YEAR: THIS ALLOWED THE MARKET OF TRUCKS AND HEAVY TRAILERS/SEMI-TRAILERS TO CLOSE THE YEAR 2016 AT THE HIGHEST LEVELS EVER RECORDED SINCE 2008 (+54.4% AND +40.3%, RESPECTIVELY, ON 2015), WHEREAS THE BUSES SECTOR IMPROVED, GROWING BY 16.1%

Combining the Decree for Investments, implemented to favor haulers (and published in September), with the uncertainty regarding the super-depreciation at 140% for instrumental equipment (then prorogated by the 2017 State Balance law) pushed upwards new registrations in these 2016 last months

Turin, 13th January 2017 – In December 2016, **3,246** registration documents were released as for **new trucks** (+193% on December 2015) together with **1,773** registration documents as for new **heavy trailers and semi-trailers**, namely those having GVW > 3500 kgs (+97%).

As for the whole year, 23,370 registration documents of **new trucks** were issued **(+54%)** and **14,840** registration documents of **heavy trailers and semi-trailers (+40%).** Those were the highest volumes since 2008, when over 34,000 trucks were registered as well as 17,439 towed vehicles. Though exceptional, this result obtained by the market 2016 was still lower than the one regarding trucks (32%) and the one relating to towed vehicles (15%) in comparison with 2008 volumes, that had been the year just preceding the financial and economic crisis.

In the detail:

Goods transport

Trucks with GVW >3500 kgs

according to weight classes	December 2016	December 2015	% Var.	Jan-Dec 2016	Jan-Dec 2015	% Var.
Medium trucks >3500<16000 kgs	718	266	169.9	5,231	3,273	59.8
Heavy trucks >=16000 kgs	2,528	842	200.2	18,139	11,865	52.9
Total Trucks with GVW >3500 kgs	**3,246**	**1,108**	**193.0**	**23,370**	**15,138**	**54.4**

according to type						
Rigid trucks	1,916	546	250.9	12,111	7,411	63.4
Road tractors	1,330	562	136.7	11,259	7,727	45.7
Total Trucks with GVW >3500 kgs	**3,246**	**1,108**	**193.0**	**23,370**	**15,138**	**54.4**

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Trailers and Semi-trailers with GVW >3500 kgs

according to type	December 2016	December 2015	% Var.	Jan-Dec 2016	Jan-Dec 2015	% Var.
Trailers	249	83	200.0	1,386	912	52.0
Semi-trailers	1,524	816	86.8	13,454	9,667	39.2
Total Trailers and Semi-trailers with GVW >3500 kgs	**1,773**	**899**	**97.2**	**14,840**	**10,579**	**40.3**

Excluding January (down by 2%), all 2016 months recorded 2-digit increases as for the sector of **medium and heavy trucks** that in December recorded the **best performance of the year after the already exceptional one recorded in November (up by 104%).** December 2016 volumes almost tripled in comparison with those of December 2015.

In the last quarter of the year, new registrations amounted to one third of the whole market and this made registrations jump ahead by 107%, whereas the average growth recorded in the first nine months of the year attained 37%.

According to the geographical area, the market of the twelve months resulted distributed as follows: 30 percent in the North West of Italy (2.1 percentage points less than in 2015), 29% in the North East of Italy, 18% in the Centre of Italy (2.5 percentage points more than in 2015) and 23% in South of Italy and Islands. To be highlighted, in particular, an average yearly increase of 79% in Central Italy.

According to distribution by weight classes (GVW), in 2016 the truck market totaled 5,231 new registrations regarding vehicles with weight > 3,500 kgs and < a 16,000 kgs, that represented 22 percent of the market and 18,139 new registrations as for vehicles with weight => 16,000 kgs.

As for types of vehicles, in 2016 the market was divided up in 12,111 new registrations of rigid trucks (up by 63%), namely 52% of the market, and 11,259 new registrations of road tractors (up by 46%).

In accordance with the macro-fitting operations, among the rigid trucks, dump bodies represented 16% of the market, followed by vans at 13% (of which 6.5% were isothermal); tanks 4% and flat wagons 1.4%, to which must be added those trucks destined for solid waste transport (2.9%), and container trucks/swap bodies/removable vehicles representing 5.6% of the market.

Trailers and semi-trailers with GVW > 3,500 kgs are divided into 1,386 trailers (up by 52%) and 13,454 semi-trailers (up by 39%). Also for this sector, **there was a best performance in the fourth quarter of the year, with registrations amounting to 35% of the market, with an increase by 84% on the same quarter in 2015.**

According to the geographical area, the 12-month market appeared distributed as follows: 27% in the North West of Italy, 30% in the North East, 14% in the Centre of Italy, and finally 30% in South of Italy and Islands.

As per the macro-fittings, among heavy trailers and semi-trailers, dump bodies represented 22% of the market, 17% as for hoop-profiled vehicles, 9% as for trucks (excluding isothermal vehicles) and 14% as for isothermal ones, 8% as for dampers, 4% as for flat wagons and 8% as for containers.

"The outstanding performance of the market of trucks and towed vehicles destined for the goods transport in 2016, that is in great recovery though still on levels that are lower than pre-crisis volumes, comes from combining the availability of the allocated resources, starting from the month of September, by means of the Decree on Investments in favor of the haulage enterprises, and the uncertainty regarding the confirmation of the super-depreciation at 140% as for the instrumental equipment (then actually prorogated by the 2017 State Balance law) - commented **Aurelio Nervo, President of ANFIA.** *These two factors have contributed to boost new registrations in these last months along the year just concluded, as it appears from the jump made by the volumes occurred in this last quarter."*

Passenger transport

Buses with GVW >3500 kgs

according to the type	December 2016	December 2015	% var.	Jan-Dec 2016	Jan-Dec 2015	% var.
Specific urban buses	65	40	62.5	411	556	-26.1
Specific interurban buses	47	33	42.4	363	344	5.5
Specific tourist specific	52	37	40.5	794	647	22.7
Midibus	17	4	325.0	126	124	1.6
Minibus	64	52	23.1	625	481	29.9
School buses	62	29	113.8	480	259	85.3
Total buses with GVW >3500 kgs	**307**	**195**	**57.4**	**2,799**	**2,411**	**16.1**

In the month of December the Bus market (GVW > 3,500 kgs) recorded 307 new registrations, with a jump by 57% and 2,799 new units in the cumulative total (up by 16.1%).

Regarding the whole sector, there was a **decline in the market by 8.5% in the first half of the year, and a recovery by 49.8% in the second part of the year,** favored by the trend increases recorded in the third quarter of the year (up by 8.6%) and in the fourth quarter (up by 94%).

In 2016, the sector of **buses/ specific urban and interurban midibuses** represented 31% of the market; on the other side, the specific tourist buses represented 29% of the market, minibuses 22% and school buses 17%. The segment of **specific urban buses** was still in decline (down by 26% on 2015), and accounted for just 15% of the market (23% in the 2015). The segment of **interurban buses** recorded, on the contrary, an increase by 5.5%. The sector of **tourist buses** performed very well, with an increase in new registrations by 28% and so did the sector of **minibuses** and **school buses**, recording some acceleration, by 30% and 85%, respectively.

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ANFIA – Italian Association of the Automotive Industry – is one of the leading Italian Trade Associations, members of CONFINDUSTRIA.
Born in March 1912, over these one hundred years, ANFIA mission has always been to represent the interests of its associate members and ensure effective communication between the Italian motor vehicle industries on the one hand, and the Public Administration and Italian political bodies on the other, with regard to all technical, economic, fiscal, legal, statistical and quality-related issues referred to the automotive sector.
The Association is structured in **three product-based Groups**, each one chaired by a President.
Components: motor vehicle parts and components manufacturers; **Car Coachbuilders and Designers:** companies working in the sector of design, engineering and style of motor vehicles and/or parts and components for the automotive sector; **Motor vehicles:** motor vehicles manufacturers in general, including trucks, trailers, camper vans, special means of transport and/or intended for special use, such as fitting and specific equipment mounted on motor vehicles.